

Profit Gain

tactics designed for PE portfolio companies that create

EBITDA Impact

with no operational or vendor changes



Schedule a call to size your savings opportunity

For the past 16 years, SIB has been a trusted partner for private equity firms, enhancing the performance of their portfolio companies during critical investment phases. Our proven, turnkey solutions are designed to drive profitability and improve EBITDA, ensuring sustained financial growth.

capitalspring

ROARK

LGP | LEONARD GREEN & PARTNERS

chico's

SunAuto

April Housing

BENEFITS:

2

WEEKS

Speed of Delivery:

We step in during crucial moments when businesses need to enhance operational efficiency. Our seasoned experts, backed by decades of experience in high-urgency engagements, provide precise, results-driven solutions. Private equity firms rely on our services during the value creation and pre-exit phases to maximize returns.

23%

SAVINGS

Overlooked Impact Revealed:

SIB provides a snapshot of savings opportunities across all cost categories once we have access to your vendor payment history. The data will be compared to industry benchmarks, and on average, we can identify 23% savings on indirect costs.

\$0

TO START

Low Barrier to Test:

Our incentives are aligned with your business. Our contingent approach means the engagement is funded entirely by the savings we find for your business.

Spend Category	Vendors	Preliminary Spend to Review
Utilities	American Electric Power, NW Natural, PGE, Duke	\$892,714
Insurance	Cigna Health, Wageworks	\$6,297,932
Laundry Services & Uniforms		\$150,825
Printer & Copier		\$956,434
Sea5		\$4,687,932
Small Parcel Shipping	FedEx, UPS	\$2,634,097
Telecom	Level 3 Communications LLC, Moxley Communications, Verizon, Verizon Wireless, Windstream	\$1,837,323
Totals		\$17,457,147

Spend Optimization Map Example

Spend Optimization Map:

A one-slide summary of all significant savings opportunities using our vendor-specific benchmarking data.



Ensure you never overpay on any critical indirect expense. Schedule a call with Sean Fox, Executive Vice President & Head of Private Equity Solutions.

Schedule Call