

Reduce costs and keep restaurant operations running smoothly without changing service levels, operations, or vendors.

SIB is the leading provider of cost reduction and contract compliance services to the restaurant industry.

26,000
restaurant locations
reviewed

11-34%
average
savings

15+
spend
categories

500,000+
pricing
benchmarks

\$0
upfront
costs

Turn-Key Services to Increase Profitability without Changing Anything.

- > Vendor negotiations
- > Strategic contract audits
- > Rate and service level optimization
- > Savings sustainment / ongoing vigilance

Realize 11-34% Average Savings in the Spend Categories We Oversee.

- > Banking Fees **34%**
- > Waste & Recycling **31%**
- > Telecom **28%**
- > Merchant Services **27%**
- > Payroll Processing **24%**
- > Linen / Laundry **16%**
- > Software Licenses **12%**
- > Utilities **11%**
- > Property Taxes **8%**

How You Win

- ✓ Save meaningful dollars per month on 15+ indirect spend categories.
- ✓ Free up cash to reduce debt and fund growth initiatives.
- ✓ Offset rising interest rate conditions.
- ✓ Realize enterprise uplift value without risk—we share only in a portion of the savings we achieve with fees held below the line.

Why SIB?

- ✓ We work with your vendors—we strengthen relationships, find savings, and negotiate better pricing on your behalf.
- ✓ We are completely objective.
- ✓ We're not a vendor or affiliated with any.
- ✓ We operate in the background with a frictionless approach.
- ✓ No heavy lift on your part to achieve savings.

See if We're a Good Fit. Take the First Step Now.

Submit your Vendor Transaction data—a trailing 12 month look at all vendors you pay. We show you how much you spend in each expense category and list out all vendors. We provide recommendations on areas that we can impact with projected savings.

Contact Us 

Corporations and multi-unit franchisees in Quick Serve, Sit-Down-Dine, and Fast Casual Restaurants.

> Restaurant: Corporate Locations



> Restaurant: Multi-Unit Franchisees



Case Examples

> [MBN Brands | Quick Serve Restaurants with 160+ Locations](#)

Savings: Telecom and Waste Removal

- \$1.9 million in savings.
- Telecom vendor consolidation worth 14% in annual savings.
- 36% savings in solid recycling and compost waste removal.

> [Bojangles](#)

Savings: Commercial Property Taxes

- \$1.1 million in lifetime property tax savings achieved.
- Reviewed 329 locations, identified 194 that warranted an appeal.
- Appealed 135, Settled 124, some appeals remain active.

> [Regional Restaurant Group with Nearly 30 Locations](#)

Savings: Credit Card Processing Fees

- \$437,000 in annual savings on credit card processing fees.
- 22 merchant IDs with vendor, identified billing errors, recovered overcharged funds.
- Lowered interchange and impacted the net effective rate.
- Renegotiated contracts while ensuring rate stability.

> [Regional Restaurant Operator with 40 Locations](#)

Savings: Energy Procurement

- Achieved \$230,000 in annual utility savings.
- 8-26% in electricity savings across 5 utility companies
- 15-41% natural gas savings across 4 utility companies

> [Restaurant Management Group of Casual Steakhouse Franchisees with 107 Locations](#)

Savings: Bank Fees, Laundry, and Property Tax

- \$200,000 savings in annual bank fees and laundry.
- \$84,000 savings in commercial property taxes.

